

DIVISION OF LOCAL GOVERNMENT SERVICES
PROVIDERS OF DEFERRED COMPENSATION SERVICES

Updated June 2025

The following is a list of deferred compensation providers currently in good standing with the Division of Local Government Services. Inclusion on this list should not be considered an endorsement of the provider by the Division. The Division's role is one of review and approval of deferred compensation plans for counties, municipalities and authorities to ensure compliance with State regulations. Further, the Division seeks to protect the integrity of local government deferred compensation plans, as well as the interests of the participants.

N.J.A.C. 5:37-7.1 Award of service agreements

(a) In seeking a contractor, the employer, notwithstanding the existence of one or more service agreements with other contractors, shall solicit written proposals from two or more contractors offering prototypical plans or service agreements. After reviewing the proposals, a service agreement shall be awarded by resolution of the governing body. The resolution shall include a written description of the method used to solicit proposals, identify the responding vendors and state the rationale for selecting a specific contractor.

CBIZ InR

Bradley P. Warner
Vice President
115 W State Street, Suite 300
Media, PA 19103
bwerner@CBIZ.com
(610) 891-1677

Empower Retirement, LLC

(Formerly Great-West Life & Annuity Insurance Company)
Marybeth Daubenspeck
Vice President, Government Markets
8525 E. Orchard Rd.
Greenwood Village, CO 80111
marybeth.daubenspeck@empower.com
(303) 737-5261

Equitable Financial Life Insurance Company

(Formerly Axa Equitable)
Joseph DeMayo
100 Madison Avenue, MD 34-28
Syracuse, NY 13202
Joseph.DeMayo@equitable.com
(201)743-6815

Lincoln National Life Insurance Company

Bruce Linger
61 South Paramus Road, Suite 425
Paramus, NJ 07652
Bruce.Linger@GFARETIRE.com
(201) 556-4564

National Life Group

Michael Marino
Executive Managing Director
200 Shultz Drive, Suite 125
Red Bank, NJ 07701
MMarino@nlgrouppmail.com
(732) 243-9536

Nationwide Retirement Solutions, Inc.

(Formerly U.S. Conference of Mayors)
Michelle Murphy
Executive Relationship Manager
1067 Country Club Road
West Chester, Pa 19382
Michelle.Murphy@Nationwide.com
(916) 917-6901

DIVISION OF LOCAL GOVERNMENT SERVICES
PROVIDERS OF DEFERRED COMPENSATION SERVICES

Updated June 2025

Prudential Insurance Company of America

Jessica Frazier

Director/ Contracts, Investments & Pension Solutions, Retirement

30 Scranton Office Park

Scranton, PA 18507

jessica.frazier@prudential.com

(570) 340-4046

Variable Annuity Life Insurance Company (VALIC)

Tom Morgan

District Vice President

VALIC Financial Advisors, Inc.

100 Connell Drive

Berkley Heights, NJ 07922

Tom.Morgan@valic.com

(908) 470-4110

(800) 892-5558, ext. 87219

VOYA

(Formerly ING Life Insurance & Annuity Company)

Douglas Peters -Regional Vice President

Voya Financial Advisors, Inc.

33 South Wood Avenue, Suite 636

Iselin, NJ 0883014221

Douglas.Peters@voya.com

(908) 451-0583

**PROVIDERS OF DEFERRED COMPENSATION SERVICES
CURRENTLY ONLY SERVICING EXISTING CLIENTS**

Brighthouse Financial

(Previously MetLife)

Select plans serviced by Brighthouse

No new plans are being sold

(Pending Division approval for updated plan)

Christine Fiarito

Lead Counsel, ERISA and Employee Benefits

11225 North Community House Road

Charlotte, NC 28277

Christine.fiarito@briighthousefinancial.com

(980) 949-4288

**Great-West Life & Annuity Insurance
Company**

Currently plans are managed by EMPOWER-

No new plans are being sold

The Hartford

Currently plans are managed by EMPOWER

No new plans are being sold

ICMA-RC

DBA MISSION SQUARE RETIREMENT

Currently Plans are being serviced

(Pending Division approval for updated plan)

Irica Solomon, Vice President

777 North Capital Street, NE

Washington, DC 20002

isolomon@missionsq.org

(202) 636-6847

MetLife

Currently Plans are being serviced

(Pending Division approval for updated plan)

Elise Ornstein

Workplace Sales Director

MetLife Resources

501 US Highway 22

Bridgewater, NJ 08807

elise.ornstein@metlife.com

(908) 253-2327

Mutual of America

Currently plans are being serviced

No new plans are being sold

Plan not in good standing with the Division

**Massachusetts Mutual Life Insurance
Company**

Currently plans are managed by EMPOWER-

No new plans are being sold